



RICHMOND HOUSE

INVESTMENT MANAGEMENT

RHIM BLENDED MODEL FACTSHEET

The RHIM Blended model aims to produce moderate levels of capital growth over the medium term with lower volatility than the IA sector average, investing in collective investment schemes. This is a multi-asset global portfolio with an equity weight between 45% and 65% which will include overseas equity exposure. The model will also typically use targeted return funds in order to reduce volatility associated with equity investing and at least 20% will be invested in fixed interest and/or property as deemed appropriate. Asset allocation will be actively managed whilst maintaining a balanced risk profile. Investors should be comfortable with periods of volatility, although this is expected to be lower than a pure equity portfolio. The model will sit within risk profile 5 on a scale of 1-10, where 1 is cash and 10 is 100% in high risk equity markets. Please see the reverse for historical volatility and peak to trough data.

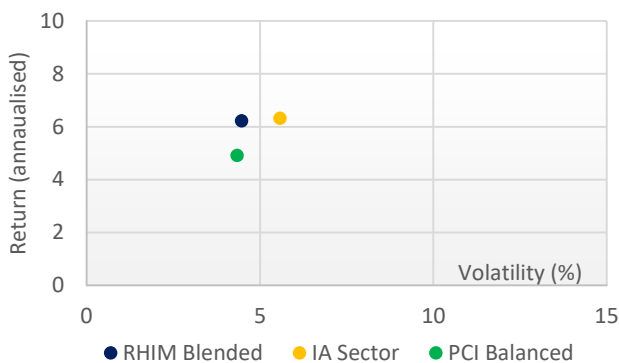


Commentary

OCTOBER 2018 UPDATE

October was a negative month for equities with the FTSE 100 falling 4.9%. There were few places to hide as bonds also delivered negative returns. Many markets rose strongly at the start of this year before a correction occurred in February. Since that correction volatility has remained high, and many equity markets have failed to recover to their January levels. Whilst the US has continued to tighten its monetary policy and the dollar has strengthened, growth in the Eurozone and China started to deteriorate this summer. Trade wars between China and the US have also effected sentiment. We have been actively reducing European equity exposure since the beginning of the year, and built a small position in a gold fund as downside risks have increased. The model declined 3.2% over the month, outperforming the IA peer group by 0.6%. High growth businesses such as US tech (an area we are underweight) sold off sharply after a period of strong returns, and the S&P 500 erased its gains for the year. In this environment the model benefited from Jupiter Absolute Return which rose 2.3% and Merian Gold and Silver which rose 1.7% over the month. One of the best performing funds over the last twelve months on a risk adjusted basis has been the Polar Capital Global Convertibles fund, which rose 6.7%. Meanwhile, Asia was the biggest drag on performance. That said, Asia and emerging markets are looking increasingly attractive due to their lower valuations on a longer term view, particularly those not sensitive to China's growth trajectory.

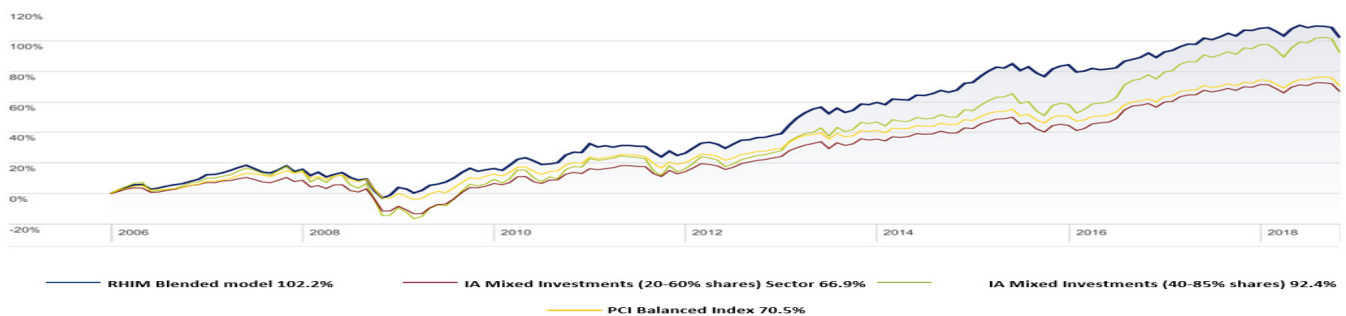
Risk Return (5 years)



Performance (Cumulative)

| | 1 year | 5 years | 10 years | Since Inception |
|-------------------|--------|---------|----------|-----------------|
| RHIM Model | -2.41% | 27.45% | 108.51% | 102.20% |
| IA Sector | -1.75% | 26.97% | 107.07% | 79.61% |
| PCI Return | -1.4% | 20.7% | 75.9% | 70.5% |

Performance Chart since inception



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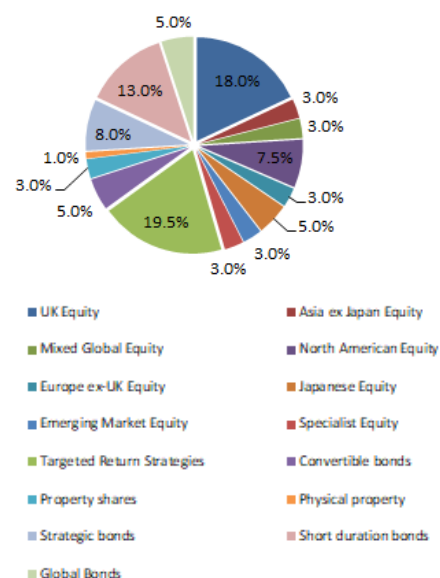
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|-----------------------------------|--|
| Key Facts | RHIM Blended |
| Launch Date | 1 st January 2006 |
| IA Sector | 50% IA 20-60% Sector 50% IA 40-85% Sector |
| Private Client Index (PCI) | PCI Balanced Index |
| RHIM Fee | 0.5% + VAT |
| No. Holdings | 23 |
| Historical Yield | 2.1% (as at 30.06.18) |

Asset allocation



The Historic Yield reflects distributions declared over the past twelve months as a percentage of the valuation as at the date shown. Investors may be subject to tax on their distributions.

| Risk Statistics - Data as at 30 th September | Annualised Return | Annualised Volatility | Worst Peak to Trough |
|---|-------------------|-----------------------|----------------------|
| RHIM Model – 3 years | 5.74% | 4.10% | -6.14% |
| <i>IA Sector</i> | 8.57% | 5.39% | -7.39% |
| RHIM Model – 5 years | 6.22% | 4.47% | -6.95% |
| <i>IA Sector</i> | 6.32% | 5.58% | -10.97% |
| RHIM Model – since inception | 5.95% | 6.40% | -20.14% |
| <i>IA Sector</i> | 5.0% | 8.12% | -27.67% |

Risk

Higher-risk investments tend to experience greater volatility, which means they are likely to go up and down in value more often and by larger amounts than lower-risk investments. In return, higher-risk investments have the potential to produce higher returns over the long term, although this is not guaranteed. If you do not understand the risks involved with the portfolio it is important that you seek clarification from your Financial Adviser before making an investment.

This Factsheet

This factsheet demonstrates the exposure, characteristics and performance of the named RHIM model. Your actual portfolio may differ depending on your individual circumstances. All features described in this fact sheet are current at the time of publication and may be changed in the future.

Currency

Some funds will hold overseas assets and as a result will also have exposure to overseas currencies. Exchange rates can fluctuate and may cause the value of the investment to rise or fall.

Investment Term

It is generally accepted that equity investments should be regarded as long term investments and should be held for a minimum of five years, ideally longer. Your time horizon and capacity for loss are important considerations when selecting the most appropriate RHIM model.

Property Funds

The value of property is generally a matter of a valuer's opinion which may not be readily realisable. There are liquidity risks associated with investing in property whereby encashments may be delayed waiting for properties to be sold.

Performance

It should be noted that past performance is not necessarily a guide to future performance. The price of shares/units and income from them may fall as well as rise and is not guaranteed. RHIM Performance illustrated is net of fund charges, but does not include Richmond House Investment Management discretionary management fees, nor fees that may be incurred through your Financial Adviser. PCI returns are net of the Discretionary Manager charges and use provisional data.