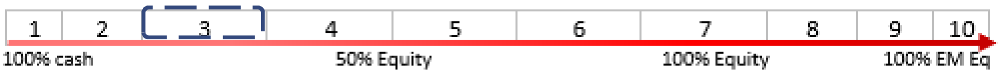
RICHMOND HOUSE
INVESTMENT MANAGEMENT

RHIM STRATEGIC MODEL FACTSHEET

The RHIM Strategic model is a defensive multi-asset portfolio which aims to generate growth ahead of inflation over a rolling 3 year period yet operate with a low level of volatility, using collective investment schemes (funds). The emphasis is on capital preservation and steady returns. The majority of the model will be invested in lower risk funds, with a maximum of 30% permitted in traditional equity funds. Targeted absolute return funds and fixed income will be used, in addition to property and cash as deemed appropriate. Asset allocation will be actively managed whilst maintaining a low risk profile. Any falls in the value of a portfolio should usually be small. However, potential returns are also likely to be modest. The model will sit within risk profile 3 on a scale of 1-10, where 1 is cash and 10 is 100% in emerging markets. Please see the reverse for historical volatility and peak to trough data.

Risk Rating

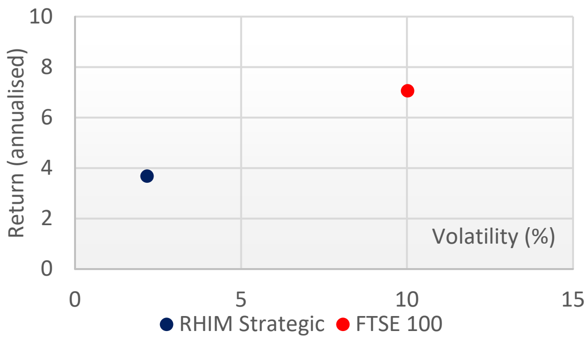


Commentary

OCTOBER 2018 UPDATE

The Strategic model has been resilient during a challenging period for both bonds and equities. After several years of very strong returns from equity markets, higher interest rates in the US and some growth concerns relating to China and the eurozone are causing some volatility. Trade wars between China and the US have also effected sentiment. So, whilst markets rose strongly at the start of this year, the summer has been more volatile. We have introduced a gold fund into the model this year as downside risks have been increasing. During October, whilst the FTSE 100 fell 6.5% the gold fund rose 1.7%. With bond yields rising in part causing the equity market volatility, the typical diversification benefits of holding these two asset classes has been absent this year and we have sought diversification from gold and also Targeted Absolute Return funds. Meanwhile, the short duration bond exposure; Royal London Global Short Duration High Yield and TwentyFour Absolute Return Credit have delivered cash-like returns as expected, but remain very sheltered from any pick-up in risks within high yield, and have been resilient against a backdrop of higher bond yields. However, with yields moving higher, fixed income is gradually becoming more interesting. Over the last 12 months Polar Capital Global Convertibles, RWC Enhanced Income and Newton Global Income stood out, with returns of 6%.

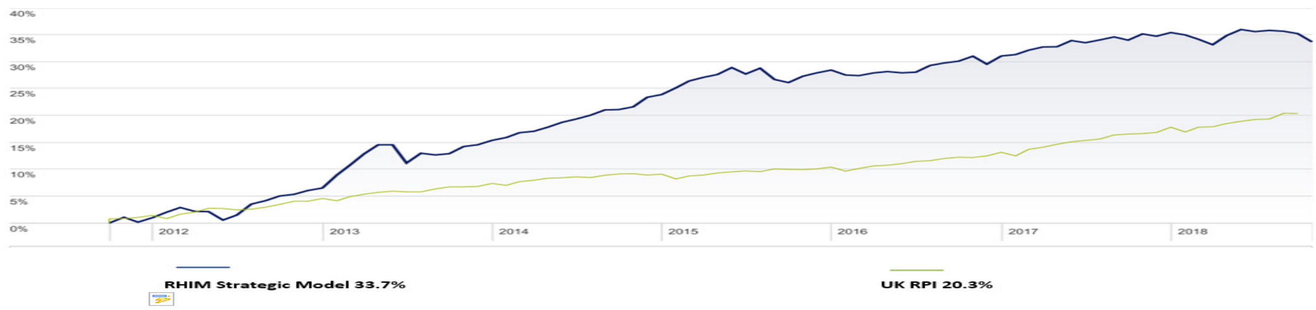
Risk Return (5 years)



Performance (Cumulative)

	1 year	5 years	10 years	Since Inception
RHIM Model	-1.10%	17.03%	n/a	33.65%

Performance Chart since inception

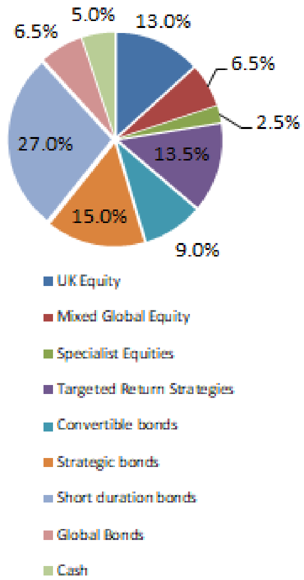


RICHMOND HOUSE
INVESTMENT MANAGEMENT

Key Facts	RHIM Strategic
Launch Date	1st October 2011
IA Sector	N/A
Private Client Index (PCI)	N/A
RHIM Fee	0.5% + VAT
No. Holdings	17
Historical Yield	2.5% (as at 30.06.18)

The Historic Yield reflects distributions declared over the past twelve months as a percentage of the valuation as at the date shown. Investors may be subject to tax on their distributions.

Asset allocation



Risk Statistics - Data as at 30th September	**Annualised Return**	**Annualised Volatility**	**Worst Peak to Trough**
RHIM Model – 3 years	2.35%	2.00%	-2.49
(FTSE 100 for info only)	*11.77%*	*9.25%*	*-13.51%*
RHIM Model – 5 years	3.68%	2.17%	-2.79%
(FTSE 100 for info only)	*7.06%*	*10.02%*	*-20.02%*
RHIM Model – since inception	4.40%	2.87%	-4.61%
(FTSE 100 for info only)	*9.69%*	*10.52%*	*-20.02%*

Risk
Higher-risk investments tend to experience greater volatility, which means they are likely to go up and down in value more often and by larger amounts than lower-risk investments. In return, higher-risk investments have the potential to produce higher returns over the long term, although this is not guaranteed. If you do not understand the risks involved with the portfolio it is important that you seek clarification from your Financial Adviser before making an investment.

This Factsheet
This factsheet demonstrates the exposure, characteristics and performance of the named RHIM model. Your actual portfolio may differ depending on your individual circumstances. All features described in this fact sheet are current at the time of publication and may be changed in the future.

Currency
Some funds will hold overseas assets and as a result will also have exposure to overseas currencies. Exchange rates can fluctuate and may cause the value of the investment to rise or fall.

Investment Term
It is generally accepted that equity investments should be regarded as long term investments and should be held for a minimum of five years, ideally longer. Your time horizon and capacity for loss are important considerations when selecting the most appropriate RHIM model.

Property Funds
The value of property is generally a matter of a valuer's opinion which may not be readily realisable. There are liquidity risks associated with investing in property whereby encashments may be delayed waiting for properties to be sold.

Performance
It should be noted that past performance is not necessarily a guide to future performance. The price of shares/units and income from them may fall as well as rise and is not guaranteed. RHIM Performance illustrated is net of fund charges, but does not include Richmond House Investment Management discretionary management fees, nor fees that may be incurred through your Financial Adviser. PCI returns are net of the Discretionary Manager charges and use provisional data.