

RICHMOND HOUSE INVESTMENT MANAGEMENT

RHIM BLENDED MODEL FACTSHEET

The RHIM Blended model aims to produce moderate levels of capital growth over the medium term with lower volatility than the IA sector average, investing in collective investment schemes. This is a multi-asset global portfolio with an equity weight between 45% and 65% which will include overseas equity exposure. The model will also typically use targeted return funds in order to reduce volatility associated with equity investing and at least 20% will be invested in fixed interest and/or property as deemed appropriate. Asset allocation will be actively managed whilst maintaining a balanced risk profile. Investors should be comfortable with periods of volatility, although this is expected to be lower than a pure equity portfolio. The model will sit within risk profile 5 on a scale of 1-10, where 1 is cash and 10 is 100% in high risk equity markets. Please see the reverse for historical volatility and peak to trough data.

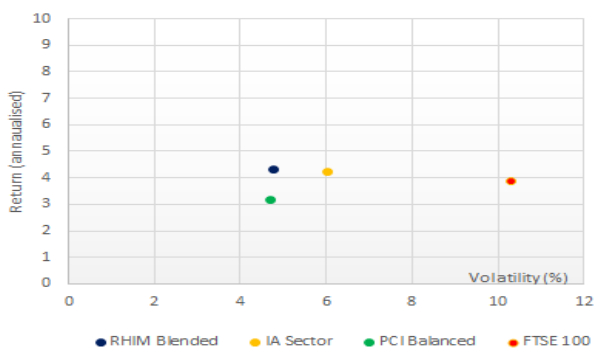


Commentary

JANUARY 2019 UPDATE

The RHIM Blended model rose 2.5% in January, rebounding from the December sell off, aided by Fed Chair Jerome Powell emphasising a more patient approach to raising interest rates alongside being flexible with respect to its balance sheet unwind. This rebound however was insufficient to generate a positive return over twelve months, with markets having been weak in October and December – the model was down 3% over the year. Over the last twelve months sterling has fallen from 1.40 to 1.31 against the dollar (around a 6.5% decline) and a similar amount against the Yen. This has been of benefit to UK investors holding overseas equities, offsetting some of the recent weakness in these markets. Over the year, the best performing fund was Polar Capital Global Convertible bond which rose 7.7%. Meanwhile, weakness within developed markets was most prevalent in European equities – an area we cut exposure to at the beginning of 2018. Japanese equities also suffered from weakness in the last quarter of 2018 but to put that in perspective, unlike Europe, returns over 3 years have been exceptional, with Baillie Gifford Japan showing an annualised return of 17.8% over that 3 period. Within the UK, the defensive nature of RWC Enhanced Income also rewarded investors, with a return of 6.7%.

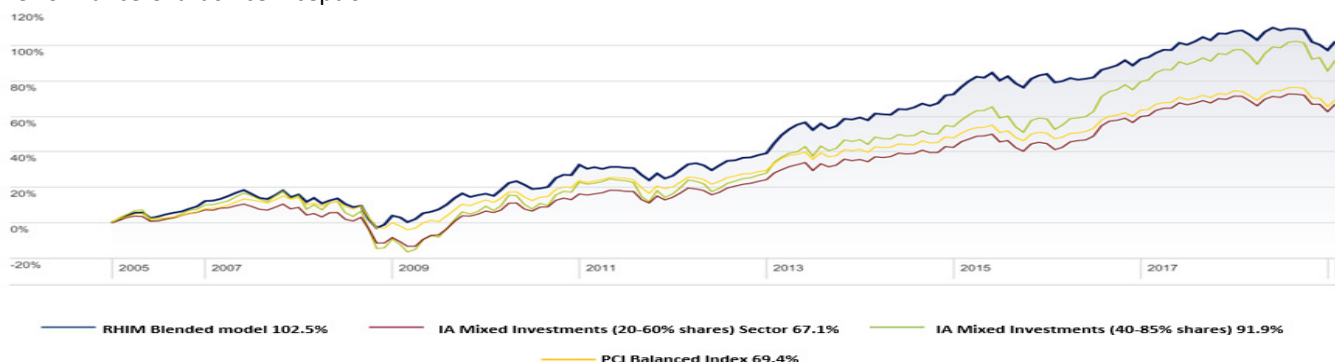
Risk Return (5 years) as at 31st December



Performance (Cumulative) as at 31st January 2019

	1 year	5 years	10 years	Since Inception
RHIM Model	-3.05%	27.99%	96.82%	102.51%
PCI Return	-2.69%	21.26%	72.86%	69.44%
IA Sector	-2.75%	28.66%	103.26%	79.45%

Performance Chart since inception



Richmond House Investment Management Limited (No 114563) is authorised and regulated by the Financial Conduct Authority.

Registered in England at Premier House, Argyle Way, Stevenage, Herts, SG1 2AD. Tel 0333 2413350 www.richmondhouseim.co.uk

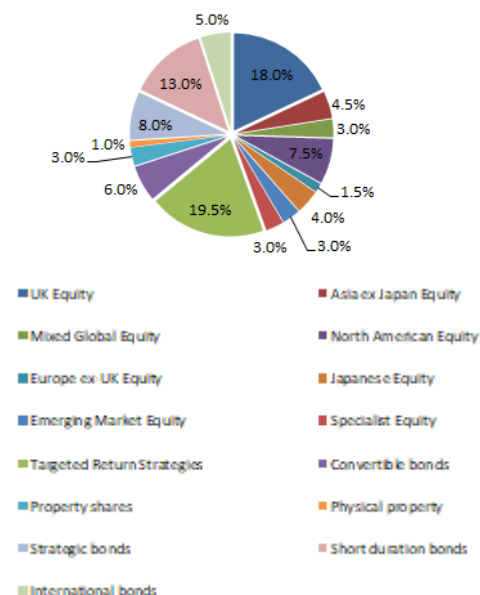
ISFS/Ble/ 20190131

RICHMOND HOUSE

INVESTMENT MANAGEMENT

Key Facts	RHIM Blended
Launch Date	1 st January 2006
IA Sector	50% IA 20-60% Sector 50% IA 40-85% Sector
Private Client Index (PCI)	PCI Balanced Index
RHIM Fee	0.5% + VAT
No. Holdings	23
Historical Yield	2.4% (as at 31.12.18)

Asset allocation



The Historic Yield reflects distributions declared over the past twelve months as a percentage of the valuation as at the date shown. Investors may be subject to tax on their distributions.

Risk Statistics - Data as at 31 st December	Annualised Return	Annualised Volatility	Worst Peak to Trough
RHIM Model – 3 years	2.3%	4.5%	-7.2%
<i>IA Sector</i>	4.7%	6.1%	-8.1%
RHIM Model – 5 years	4.3%	4.7%	-7.2%
<i>IA Sector</i>	4.2%	6.0%	-11.0%
RHIM Model – since inception	5.4%	6.5%	-20.1%
<i>IA Sector</i>	4.3%	8.2%	-27.7%

Risk

Higher-risk investments tend to experience greater volatility, which means they are likely to go up and down in value more often and by larger amounts than lower-risk investments. In return, higher-risk investments have the potential to produce higher returns over the long term, although this is not guaranteed. If you do not understand the risks involved with the portfolio it is important that you seek clarification from your Financial Adviser before making an investment.

This Factsheet

This factsheet demonstrates the exposure, characteristics and performance of the named RHIM model. Your actual portfolio may differ depending on your individual circumstances. All features described in this fact sheet are current at the time of publication and may be changed in the future.

Currency

Some funds will hold overseas assets and as a result will also have exposure to overseas currencies. Exchange rates can fluctuate and may cause the value of the investment to rise or fall.

Investment Term

It is generally accepted that equity investments should be regarded as long term investments and should be held for a minimum of five years, ideally longer. Your time horizon and capacity for loss are important considerations when selecting the most appropriate RHIM model.

Property Funds

The value of property is generally a matter of a valuer's opinion which may not be readily realisable. There are liquidity risks associated with investing in property whereby encashments may be delayed waiting for properties to be sold.

Performance

It should be noted that past performance is not necessarily a guide to future performance. The price of shares/units and income from them may fall as well as rise and is not guaranteed. RHIM Performance illustrated is net of fund charges, but does not include Richmond House Investment Management discretionary management fees, nor fees that may be incurred through your Financial Adviser. PCI returns are net of the Discretionary Manager charges and use provisional data.