

RICHMOND HOUSE INVESTMENT MANAGEMENT

RHIM DYNAMIC MODEL FACTSHEET

The RHIM Dynamic model aims to produce an attractive level of capital growth over the medium term with lower volatility than the IA sector, investing in collective investment schemes. This is a multi-asset global portfolio with an equity weight of between 50% and 75% which will involve investing in UK and overseas equities, including emerging markets. However, the model will typically also use targeted absolute return funds in order to reduce volatility associated with equity investing and at least 15% will be also invested in fixed interest and/or property as deemed appropriate. Asset allocation will be actively managed around the higher side of medium risk profile. This means investors should be comfortable with periods of volatility, although this is expected to be lower than a pure equity portfolio. The model will sit within risk profile 5 on a scale of 1-10, where 1 is cash and 10 is 100% high risk equity markets. Please see the reverse for historical volatility and peak to trough data.

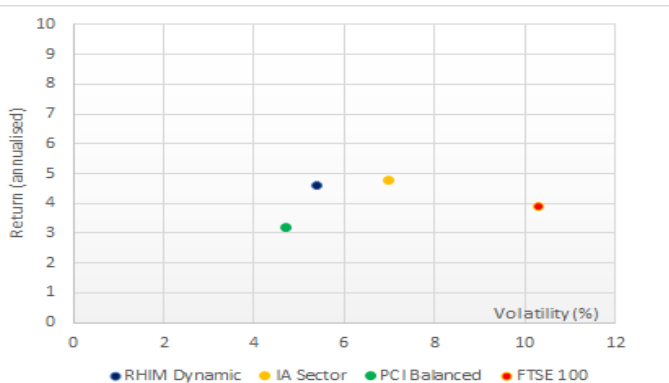


Commentary

JANUARY 2019 UPDATE

The RHIM Dynamic model gained 2.9% over the month as equities rebounded sharply from the December sell off, aided by comments from Fed Chair Jeremy Powell that they would take a more patient approach to raising interest rates alongside being flexible with respect to its balance sheet unwind. The exposure to gold (introduced in 2018) proved to be an effective hedge against falling equity markets in October and December, with a three month return for Merian Gold and Silver of 8.2%, against negative returns from most developed markets. Over the year the best performing fund was Polar Capital Global Convertibles which rose 7.7% whilst the defensive nature of RWC Enhanced Income resulted in a return of 6.7%. Weakness came primarily from European equities (an area we had reduced in 2018) and Japanese equities which reversed sharply in Q4 of 2018. However, returns from Japanese equities over 3 years have been exceptional, with Baillie Gifford Japan showing an annualised return of 17.8% over that period. Our strategic bond funds has been gradually increasing duration over the last twelve months, on the expectation that the growth outlook and inflation (or lack of it) will mean that central banks will be unable to push up interest rates and that longer term yields will fall. This has started to play out more recently and the funds have outperformed their peers as a result.

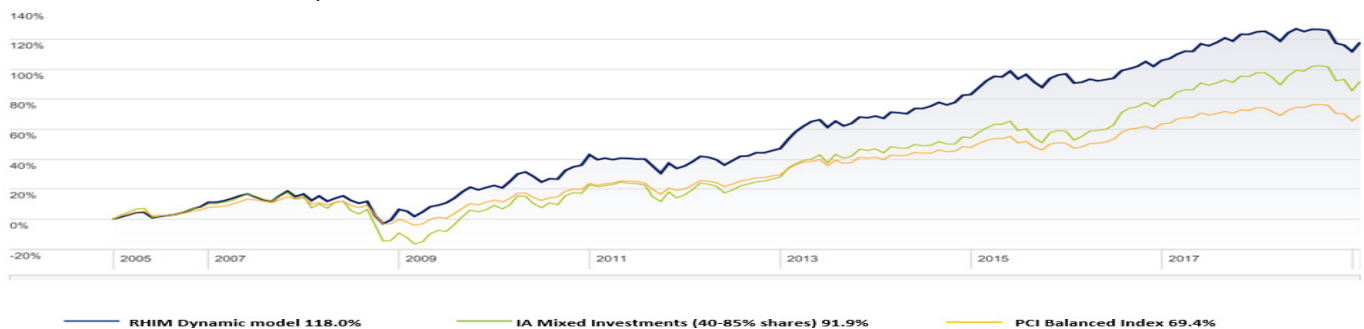
Risk Return (5 years) as at 31st December



Performance (Cumulative) as at 31st January 2019

	1 year	5 years	10 years	Since Inception
RHIM Model	-3.38%	30.12%	107.13%	118.04%
PCI Return	-2.69%	21.26%	72.86%	69.44%
IA Sector	-3.00%	33.04%	119.06%	91.86%

Performance Chart since inception

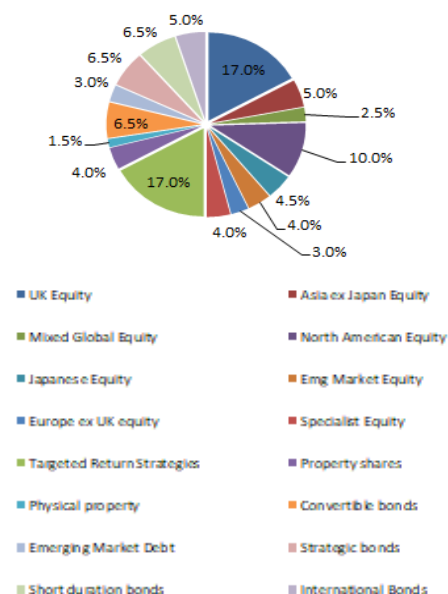


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INVESTMENT MANAGEMENT

Key Facts	RHIM Dynamic
Launch Date	1 st January 2006
IA Sector	IA 40-85% Sector
Private Client Index (PCI)	PCI Balanced Index
RHIM Fee	0.5% + VAT
No. Holdings	25
Historical Yield	2.3% (as at 31.12.18)

Asset allocation



The Historic Yield reflects distributions declared over the past twelve months as a percentage of the valuation as at the date shown. Investors may be subject to tax on their distributions.

Risk Statistics - Data as at 31 st December	Annualised Return	Annualised Volatility	Worst Peak to Trough
RHIM Model – 3 years	2.4%	5.1%	-8.0%
<i>IA Sector</i>	5.4%	7.1%	-9.5%
RHIM Model – 5 years	4.6%	5.4%	-8.2%
<i>IA Sector</i>	4.8%	7.0%	-12.5%
RHIM Model – since inception	6.0%	7.5%	-21.2%
<i>IA Sector</i>	4.9%	9.8%	-31.8%

Risk

Higher-risk investments tend to experience greater volatility, which means they are likely to go up and down in value more often and by larger amounts than lower-risk investments. In return, higher-risk investments have the potential to produce higher returns over the long term, although this is not guaranteed. If you do not understand the risks involved with the portfolio it is important that you seek clarification from your Financial Adviser before making an investment.

This Factsheet

This factsheet demonstrates the exposure, characteristics and performance of the named RHIM model. Your actual portfolio may differ depending on your individual circumstances. All features described in this fact sheet are current at the time of publication and may be changed in the future.

Currency

Some funds will hold overseas assets and as a result will also have exposure to overseas currencies. Exchange rates can fluctuate and may cause the value of the investment to rise or fall.

Investment Term

It is generally accepted that equity investments should be regarded as long term investments and should be held for a minimum of five years, ideally longer. Your time horizon and capacity for loss are important considerations when selecting the most appropriate RHIM model.

Property Funds

The value of property is generally a matter of a valuer's opinion which may not be readily realisable. There are liquidity risks associated with investing in property whereby encashments may be delayed waiting for properties to be sold.

Performance

It should be noted that past performance is not necessarily a guide to future performance. The price of shares/units and income from them may fall as well as rise and is not guaranteed. RHIM Performance illustrated is net of fund charges, but does not include Richmond House Investment Management discretionary management fees, nor fees that may be incurred through your Financial Adviser. PCI returns are net of the Discretionary Manager charges and use provisional data.