RICHMOND HOUSE

RHIM INCOME MODEL FACTSHEET

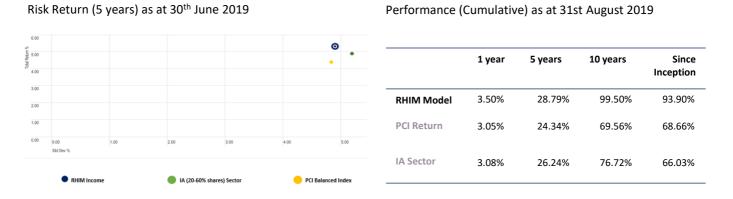
The RHIM Income model aims to produce a yield in the region of the FTSE All Share and modestly grow the capital over the medium term. The model is likely to experience similar volatility to the IA sector given that it stays fully invested within income producing assets throughout the cycle. This is a multi-asset global income portfolio with an equity weight between 40% and 55% which will include overseas equity exposure, balanced with at least 35% in fixed interest and property as deemed appropriate. Asset allocation will be actively managed whilst maintaining a balanced risk profile. Income generated can be withdrawn or reinvested. Investors should be comfortable with periods of volatility, although this is expected to be less than a pure equity portfolio. Withdrawing income will reduce growth potential. The model will sit in profile 5 on a scale of 1-10, where 1 is cash and 10 is 100% high risk equity markets. Please see the reverse for historical volatility and peak to trough data.

Risk Rating	1	2	3	4	5	6	7	8	9	10
-	100% cash			50% Eq	uity		100% Equity	/	100%	6 EM Eq

Commentary

August 2019 UPDATE

The Income model gained 3.1% over the last three months as both equities and bonds benefitted from falling interest rates and talk of additional monetary stimulus from the European Central Bank. August saw the return of the US-China trade war, Brexit and Argentinian defaults while global economic data continued to worsen. Fixed income did well in this environment and government bond yields fell sharply and their prices rose. As bond yields go increasingly negative, so the price of gold has continued to rise and the model's Merian Gold & Silver fund was up 8% in August. The Strategic Bond funds were also up 2.5% while the infrastructure fund, which also has long term cashflows, was up 1.5%. The equity funds were mainly down in August with the more cyclical funds underperforming the more defensive funds. US and Japanese equities did better than UK and emerging markets. Over the year, the Income model was up 3.5%. Equity gains have been difficult with global growth slowing while fixed income is becoming increasingly unattractive as more and more bonds have negative yields. US companies, which have borrowed cheaply to buy back their shares, government bonds, infrastructure and gold have performed well.





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Performance Chart since inception

RICHMOND HOUSE INVESTMENT MANAGEMENT

Key Facts	RHIM Income	Asset allocation		
Launch Date	1 st January 2007			
IA Sector	IA 20-60% Sector	15.5%	UK Equity	Mixed Global Equity
Debucto Olicent Index (DOI)		20.5%	Targeted Return Strategies	Japanese Equity
Private Client Index (PCI)	PCI Balanced Index	11.0% 10.0%	Asia ex-Japan Equity	Europe ex-UK Equity
RHIM Fee	0.5% + VAT	3.0%	Infrastructure	Specialist Equity
No. Holdings	20	8.0%	Property Shares	Physical Property
U U		2.0% / 10.0% 1.5%.0%	Convertible Bonds	Emerging Market Bonds
Historical Yield	3.7% (as at 31.8.19)	4.5%_	Strategic Bonds	Short-Duration Bonds

The Historic Yield reflects distributions declared over the past twelve months as a percentage of the valuation as at the date shown. Investors may be subject to tax on their distributions.

Risk Statistics - Data as at 30 th June 2019	Annualised Return	Annualised Volatility	Worst Peak to Trough
RHIM Model – 3 years	6.08%	4.97%	-7.18%
IA Sector	5.72%	5.12%	-6.70%
RHIM Model – 5 years	5.30%	4.90%	-7.18%
IA Sector	4.85%	5.19%	-9.44%
RHIM Model – since inception	5.37%	7.41%	-24.04%
IA Sector	4.05%	6.74%	-23.57%

Risk

Higher-risk investments tend to experience greater volatility, which means they are likely to go up and down in value more often and by larger amounts than lower-risk investments. In return, higher-risk investments have the potential to produce higher returns over the long term, although this is not guaranteed. If you do not understand the risks involved with the portfolio it is important that you seek clarification from your Financial Adviser before making an investment.

This Factsheet

This factsheet demonstrates the exposure, characteristics and performance of the named RHIM model. Your actual portfolio may differ depending on your individual circumstances. All features described in this fact sheet are current at the time of publication and may be changed in the future.

Currency

Some funds will hold overseas assets and as a result will also have exposure to overseas currencies. Exchange rates can fluctuate and may cause the value of the investment to rise or fall.

Investment Term

It is generally accepted that equity investments should be regarded as long term investments and should be held for a minimum of five years, ideally longer. Your time horizon and capacity for loss are important considerations when selecting the most appropriate RHIM model.

Property Funds

The value of property is generally a matter of a valuer's opinion which may not be readily realisable. There are liquidity risks associated with investing in property whereby encashments may be delayed waiting for properties to be sold.

Performance

It should be noted that past performance is not necessarily a guide to future performance. The price of shares/units and income from them may fall as well as rise and is not guaranteed. RHIM Performance illustrated is net of fund charges, but does not include Richmond House Investment Management discretionary management fees, nor fees that may be incurred through your Financial Adviser. PCI returns are net of the Discretionary Manager charges and use provisional data.

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